



Session: Important and Smart Steps to Improve Compliance

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Context - Canada's Regulatory Program for Energy Efficiency

Information Management Challenges

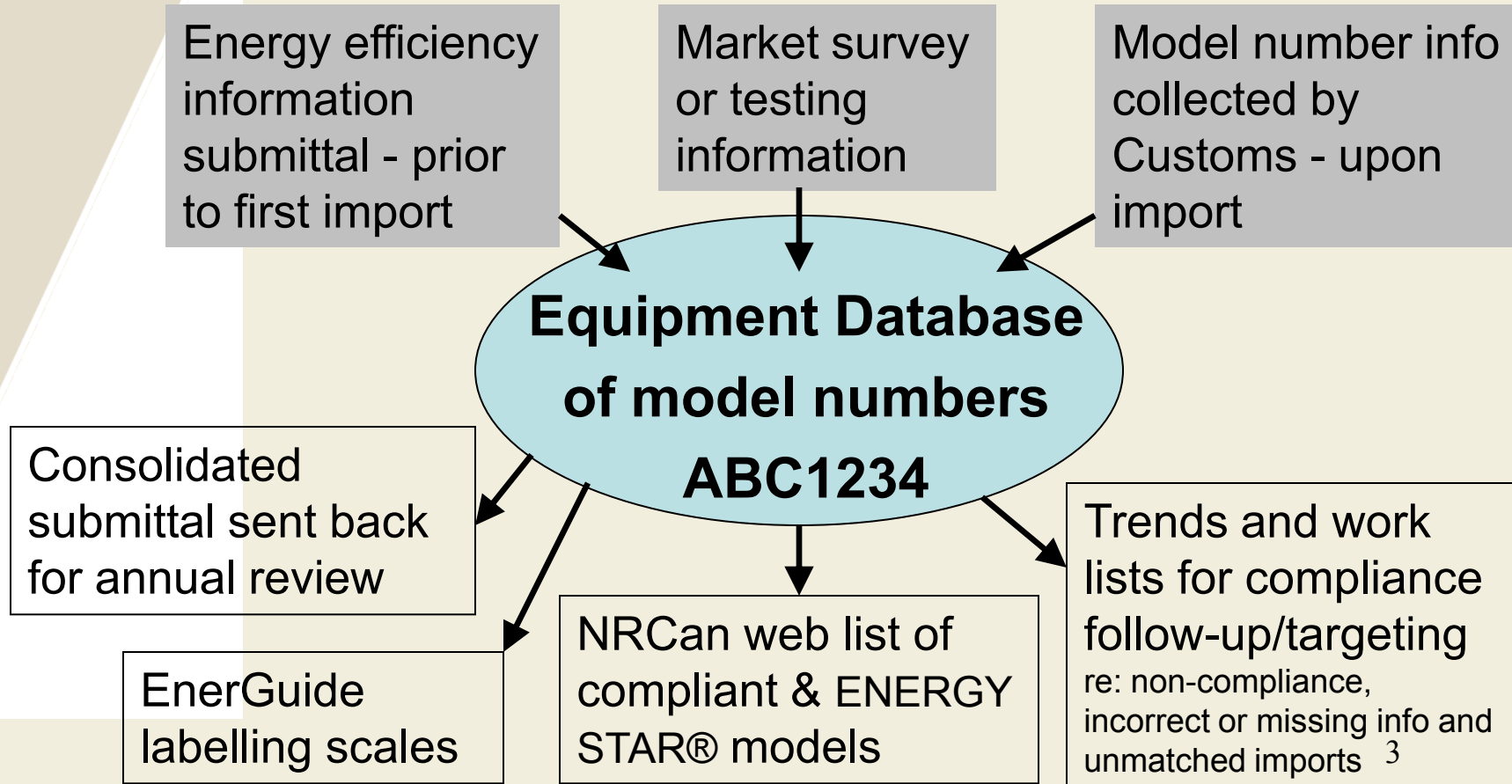
- 10 amendments
- Regulated products go from 20 to 47 (1995-2010)
- Current product models go from <10K (95) to >1.7 million
- Customs release documents go from paper copies to electronic line items
- More products also included in ENERGY STAR® program
- Timely updates for dealers/manufacturers on rapidly changing performance criteria





Overview of IM central database - Main inputs and outputs

Regulatory backbone: Third party EE product certification / verification mark from a certification body (CB)

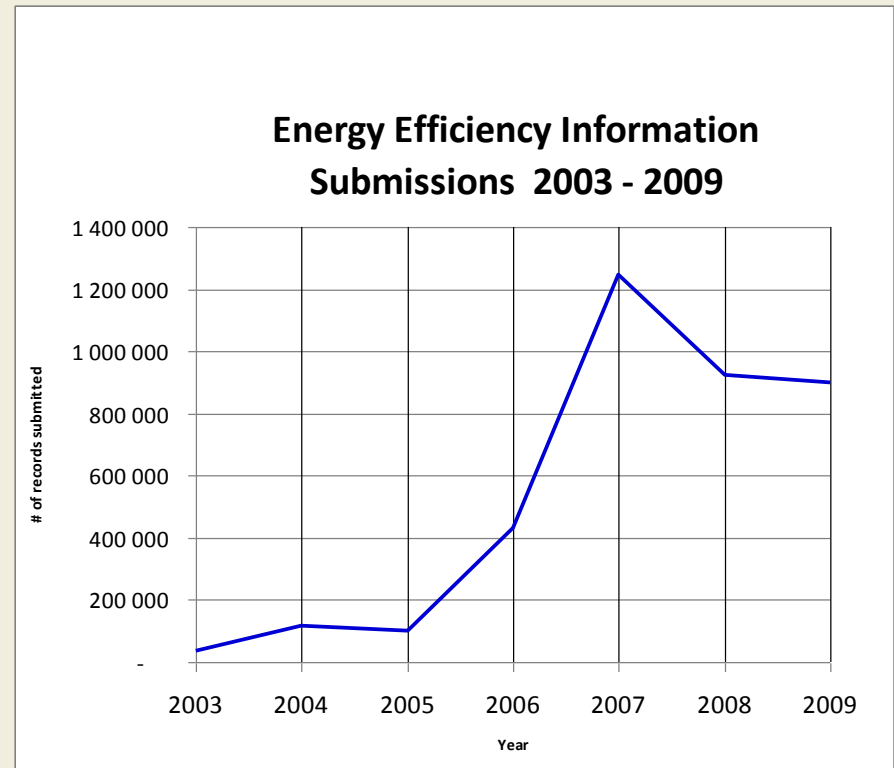




Getting to 100% electronic

Standardizing dual Energy Efficiency & ENERGY STAR submittal forms

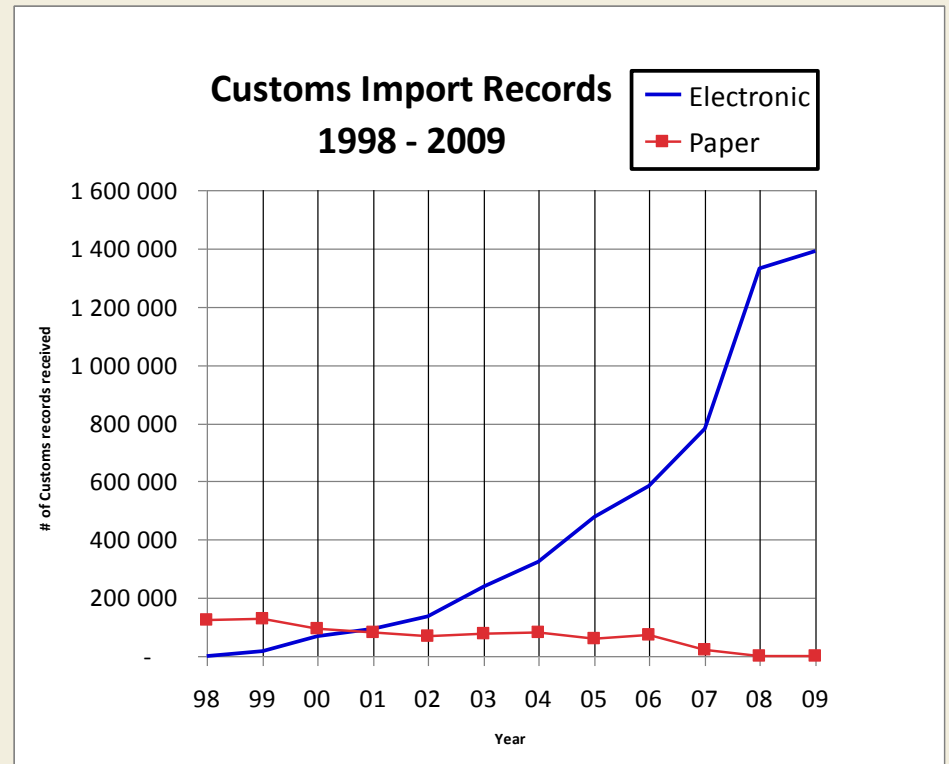
- Committed to one-on-one follow-up with manufacturers; and in 2002 to one-stop electronic forms for all products
 - in Excel format or
 - in 2005, accredited certification body certification file database information dumps for certain HVAC products



Getting to 100% electronic

Migrating to EDI environment for import information processing

- 1995: worked with Customs to offer electronic option for providing model number and dealer information
 - Steady increase in use, reducing custom release times
 - 2007 - 100% adoption accelerated by Customs official switch to paperless release for most imports





Overall

IM supports compliance strategy

- Clear and transparent as to what products are compliant, prior to import /interprovincial shipment
 - Third party product certification compliance regime
 - Public web list of compliant product with their energy performance by brand and model number
- Being proactive in identifying manufacturers / dealers and guiding them through requirements
- Committing to developing IM solutions and services that work with current business software, increase data integrity, reduce duplication and processing times
- Creating a climate of shopping with energy efficiency in mind – Look for ENERGY STAR qualified models